

## Omnitek Authorized Installation Center (AIC) Application Form

Omnitek Engineering, Corp., a global provider of Heavy Duty Natural Gas Engines and Diesel-to-Natural Gas Conversion Kits, is seeking applications from qualified Companies to become official sales and service representatives for Omnitek.

Qualified companies must be financially secure and have established business operations with adequate facilities to perform engine conversions and re-powering projects, have a staff of certified technicians and a secure warehousing system for service parts and display items. Ideal candidates will have experience in Natural Gas, as well as Diesel powered engines. All facilities must be fully compliant with local environmental and labor laws. The full request for proposal is available to interested parties by contacting Omnitek via email at info@omnitekcorp.com, or go to www.omnitekcorp.com/dealerapplication.pdf

## Specifics

Should we accept a Company's application, such Company will become an Omnitek Authorized Installation Center (AIC). The AIC must represent Omnitek CNG Products and CNG Engines exclusively.

The AIC will be able to buy Omnitek Natural Gas Products and new Natural Gas Engines directly from Omnitek at a discounted price, as long as orders meet the minimum order quantity requirements. The AIC can sell products to customers for a price that is appropriate for local conditions. Furthermore, the Company will be advertised as an official AIC and will receive sales materials, catalogs, detailed technical training and ongoing technical support from Omnitek.

There may be more than one AIC per country and per market segment. The AIC may apply for more than one Territory and more than one Market Segment. The Territory may even be expanded to include neighboring countries.

Market segments available are:

- 1. Transportation / On-road Cars, Truck and Bus
- 2. Transportation / Off-road Truck, Construction Equipment and Special Purpose Vehicles
- 3. Stationary and Industrial Engines / Generators, Compressors, Pumps, Boats

Market Area's and/or Territories you are applying for:



## What is required of the AIC?

- 1. Qualified companies must be financially secure and have established business operations with adequate facilities to perform engine conversions and re-powering projects.
- 2. Must have a staff of certified technicians
- 3. Have a secure warehousing system for service parts and display items.
- 4. Must have experience in Natural Gas, as well as Diesel/Gasoline powered engines.
- 5. All facilities must be fully compliant with local environmental and labor laws.
- 6. Must be familiar with import procedures and international business in general.
- 7. Proximity to CNG Fuel Station a Plus.

The AIC must be capable to perform Engine installations, road testing, warranty services, verification of installations by DIY fleet owners, engine rebuilds and conversions of diesel engines to CNG.

The AIC may train and set up sub-dealers under him and must carry sufficient inventory to serve the local market. Should the AIC desire to sell new Omnitek CNG Engines, he must inventory engines in stock and have a showroom to display engines.



Print:

## Application to become an Authorized Installation Center (AIC)

Please complete this application and return to Omnitek: Fax: (USA) 760-591-0089 or to info@omnitekcorp.com

Company Name
Company Structure (Inc., LLC, Ltd.)
Name of Beneficial Owner
Name of Contact Person Position with Company
Address
Email Phone Fax Website
Years in Business Number of employees Size of Facility (sqm)
Warehouse Space (sqm) Repair Workshop Space (sqm) Showroom: Yes No
Experience with CNG: Yes No How many Locations Annual Sales US Dollar
Can perform: Re-power (replace engine) Diesel-to-CNG Conversions Service and Repairs
Existing Customer Base: Yes No Explain:
Applying for Market Segment: Transportation / On-road Cars, Truck and Bus Transportation / Off-road Truck, Construction Equipment, Special Purpose Vehicles Stationary and Industrial Engines / Generators, Compressors, Pumps, Boats
Applying for Territory:
<u>The AIC agrees to represent Omnitek CNG Products and Engines exclusively.</u>
Signed: Date:

AIC app 05302013